# **Amit Kumar Tegwan**

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#### **Summary**

Collaborative thinker focused on simplicity & data-driven outcomes. I help B2B & B2C create the best products that align with end-user needs and their business KPIs

#### **Experience**

### Assistant Manager - Aakash EduTech, India

May 2024 - Present

- Managing different PODs (FinOps, ERP, Engagement, and Research) to optimize operational efficiency and drive strategic growth
- Building a team of 4 designers while overseeing their learning and professional growth
- Standardizing the design process which integrates seamlessly with other teams and delivers high-quality designs
- Led design workshops & brainstorming sessions, ensuring alignment across teams, reducing feedback cycles and accelerating product delivery timelines by almost 50%

### Senior Product Designer - Urban Company, India

May 2021 - Sep 2022

- Maintained design systems & Figma libraries while assuring adoption and consistency
- Iterated support experience (end-to-end) which reduced contact rate by ~15%, and saved
  ~\$1.8mil in revenue
- Led chat as a capability for 1 million global users which powered support center and customer partner end-to-end communication
- Improved UX in B2B (e-commerce) which increased product adoption by ~22%
- Optimized design solutions for fintech verticle (Insurance, Loans) which increased awareness and claiming rate by 5 times
- Collaborated with cross-functional teams ranging from designers, researchers, developers, PMs & senior stakeholders to ensure pixel-perfect implementation and functionality.

# Senior Product Designer - O2one Labs, Kuwait

Oct 2019 - Apr 2021

- Designed an omnichannel marketing tool for an Al-powered health tech platform, resulting in 50% faster campaign creation
- Conducted user research and improved UX across the customer journey of Mashkor which increased the conversion ratio by 12%
- Designed SaaS-based products for clients using design thinking principles
- Conducted qualitative and quantitative research, A/B testing, QA tests, usability tests and improved product KPIs

### UI UX Designer - Applify, India

Sep 2018 - Aug 2019

- Worked on a centralized database platform for "The Economist" which was used by 50,000 users
- Led 12+ design projects in a fast-paced agile environment

### UI UX Designer - Codebrew Labs, India

Jan 2017 - Oct 2017

- Gathered business requirements and shipped designs of 5+ products using design thinking
- Learned the basics of User Experience, HCl and industry best practices

#### **Education**

### Post Graduate (Project Management) - Georgian College, Canada

Jan 2023 - Dec 2023

Agile Methodologies, Use Case Development, Product Business Goals, Project Communication, Risk Management, Product Development, Competitive Analysis, Market Awareness, Analytical Thinking

### Bachelor of Technology (ECE) - Panjab University, India

Jul 2013 - Aug 2017

#### **Certifications**

# **Google User Experience Design**

Nov 2022

### Accenture UX Design

Dec 2022

# **IBM Design Thinking**

Dec 2022

# **Google Digital Marketing**

Nov 2022